

Consumer Unity & Trust Society (CUTS) is a leading think-tank working on economic and public policy issues. From its modest beginnings in 1983, CUTS has grown significantly as a local and global research and advocacy group in addressing the challenges to enhance consumer welfare. From a small voluntary consumer non-governmental organisation (NGO) working locally in Rajasthan, a state in North West India, to make consumers aware of their rights and seek resolution of their grievances, CUTS has over time progressed to policy research and network-based advocacy on various public policy issues at state, national, regional and international levels.

Its work spans a multi-pronged agenda targeted to the realisation of CUTS' Vision of 'Consumer sovereignty' and its Mission of 'consumer sovereignty in the framework of social justice, economic equality and environmental balance, within and across borders.'

CUTS work now revolves around three verticals: Rules-based Trade, Effective Regulation and Good Governance. This graduation happened organically because of the demands made on CUTS to work on policy issues, which would enhance consumer welfare, with the realisation that consumers need to be protected upfront and not only ex post.

Please refer link for more information <https://cuts-international.org/>

Introduction about the project:

CUTS is one of the CBBOs (Cluster Based Business Organisations) for the Central Sector Scheme of Department of Agriculture, Cooperation and Farmers Welfare (DAC&FW), Ministry of Agriculture & Farmers Welfare (MoAFW), Government of India.

The scheme is to form and promote 10,000 Farmer Producer Organisations (FPO) in 5000 Blocks of India. Overall objective of the scheme is to support small and marginal farmers to increase their incomes through aggregation and development of agribusiness.

CUTS is entering into contract to form and promote FPOs with the three implementing agencies. Details as under:

Implementing Agencies	Total Number of FPOs (CUTS)	Total Number of Blocks
SFAC	10 (5 in Bharatpur, Rajasthan, 4 in Alipurduar and 1 in Cooch Behar in West Bengal)	10
NABARD	4 (2 in Banswara and 2 in Chittorgarh)	4
NCDC	YTD	
Total No. of FPOs		14+NCDC

JOB CODE: CUTS59FPODIR

VACANCY: Director (FPO) for Rajasthan and West Bengal Operations

Duration: The recruitment is project based on contract basis for a period of three year, which can be further extended based on performance review and will be co-terminus with the Project period of Five years.

Desired Starting Date: May 01, 2021

Reporting: This position will have close interface with the Senior Management, CUTS Headquarters, Jaipur, Rajasthan, India.

Job Location: Jaipur, Rajasthan

KEY RESPONSIBILITIES:

- Responsible for formation of FPO's in designated states.
- Identify key institutions involved in development of FPOs and its implementation, mapping market opportunities and liasioning with government and non-government agencies.
- Focus on advocacy, programme management, grants management and community led processes.
- Should be proficient in policy influencing, resource mobilisation, capacity building, contract management and research.
- Ensuring permit and legal papers are secured ahead of projects.
- Assisting FPOs for market linkages to get better price realisation. Support in forming market linkages for the enterprises.
- Daily planning, organisation, supervision and administration of the activities of the FPO
- Develop annual, quarterly and monthly work plans and ensure timeline of the project.
- Track progress against plans and hold monthly team meetings
- Ensure stakeholder mapping and liasioning
- Planning and facilitating convergence at all levels
- Facilitate reporting, presentations etc. for State and National level Committees, agencies and other relevant stakeholders
- Report the activities and financial progress as per the agreed schedule or requirements
- Ensure adequate inputs for the periodic reporting and progress update presentations, success stories, anecdotes, and photos.
- Travelling and handholding teams in in designated states.

Personal Attributes

- **Business Acumen/Strategic perspective** - Understands business and the strategic role of international trade/regulations/public policy in assessing and analysing challenges and opportunities;
- **Ability to Influence** - Strong influencing skills and change management skills to manoeuvre through a complex matrix environment;
- **Creativity/Innovation:** Develop new and unique ways to improve operations of the organisation and to create new opportunities;
- **Relationship Management:** Anticipate, understand, and respond to the needs of internal/external stakeholders to meet or exceed their expectations within the organisational parameter;
- **Make Decisions:** Assess situations to determine the importance, urgency and risks, and make clear decisions which are timely and in the best interests of the organisation;
- **Cultural Understanding:** International mind set, understands different perspectives and is able to work comfortably in multi-cultural environment;
- **Accountability:** Self-starter with a strong sense of initiative and focused on results; ability to manage multiple projects within ambiguous and undefined parameters.
- **Communicate Effectively:** Excellent verbal and written communications skills.
- **IT Skills:** Ability to proficiently use Windows, Word, Excel, PowerPoint etc.

QUALIFICATIONS and PROFICIENCY

- Post Graduate in Social Sciences/Social Work/Rural Development/Rural Management.
- Minimum 10+ years of relevant project management and community mobilisation skills are mandatory, preferably with reputed NGOs of which at least 5 years in a leadership position with management responsibilities;
- Work experience in one or more of the following areas: land tenure issues, agriculture, rural development, gender issues, social service research, national /international humanitarian projects.

COMPENSATION

CUTS recognises that the right candidate will have a significant impact on the success of the organisation and is prepared to offer an attractive compensation package for the non-profit sector, commensurate with experience.

TO APPLY

Qualified candidates should send their resumes to careers@cuts.org, along with a cover letter highlighting your suitability for the position. Please mention job code in subject line of application. Any application received without the appropriate job code will not be considered.

Given the large volumes of applications we receive, we are unable to respond to all applicants and our responses are limited to those who are shortlisted. If you do not hear from our end within 15 days after the submission of the application, please consider that you have not been shortlisted.

CUTS is an equal opportunity employer and considers all applicants on merit without regard to race, national origin, religious beliefs, gender, marital status or physical disability. Women candidates are encouraged to apply.